THE DISTRICT WORLD SUMMIT 2023

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Real Estate Investors
Barcelona

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Wednesday 20th September

MAIN AUDITORIUM CAIXABANK

ROMINA ZACE - MASTER OF CEREMONIES

9:45 - 10:00 WELCOME TO THE DISTRICT 2023
JOSEP JORGE - CONGRESS DIRECTOR THE DISTRICT WORLD SUMMIT
GEMA TRAVERIA - EVENT DIRECTOR THE DISTRICT

10:00 - 10:30 REAL ESTATE REINVENTED: INSIGHTS FROM THE BEST EXPERTS IN THE BUSINESS
XAVIER GUELL - HEAD CBRE BARCELONA
ADOLFO FAVIERES - MANAGING DIRECTOR BLACKROCK
ADOLFO RAMIREZ-ESQUDERO - CBRE

10:30 - 11:10 NET ZERO AND BEYOND: MOVING FORWARD IN THE SUSTAINABILITY ROADMAP
DANIEL WAGENSBERG - SENIOR ASSET MANAGER NOVAVIA
JAVIER ZARRABEITIA - MANAGING DIRECTOR BENTALLGREENSAK
CRISTIAN OLLER - VICE PRESIDENT & COUNTRY MANAGER SPAIN PROLOGIS
PATRICIA GARCÍA - CFO & HEAD OF ESG CBRE SPAIN

11:10 - 11:35 INSIGHTS FROM MIGUEL PEREDA, LAR ESPAÑA VICE CHAIRMAN AND EXECUTIVE CHAIRMAN OF GRUPO LAR, SPAIN'S LONGEST-RUNNING REAL ESTATE INVESTMENT TRUST
MIGUEL PEREDA - LAR ESPAÑA REAL ESTATE

11:35 - 12:15 EXPLORING A FRESH PHASE IN REAL ESTATE: INSIGHTS FROM EDUARD MENDILUCE, BORJA GODAY AND JAVIER FAUS
JUAN VELAYOS - FOUNDING PARTNER JV20 INVESTMENT & ADVISORY
EDUARD MENDILUCE - CEO ANTICIPA REAL ESTATE
JAVIER FAUS - PRESIDENT MERIDA CAPITAL PARTNERS
BORJA GODAY - CEO SERVIHABITAT

12:15 - 12:55 BUILDING WEALTH WITH CORE & CORE+ REAL ESTATE INVESTMENT: INSIGHTS FROM INSTITUTIONAL INVESTORS AND FAMILY OFFICES
DANIEL GANDOY - HEAD OF EQUITIES RESEARCH JB CAPITAL MARKETS
ALÉXIA ABITAM - SOCIÉTÉ FONCIÈRE LYONNAISE
JUAN MANUEL ORTEGA - DIRECTOR COMERCIAL Y DE INVERSIONES INMOBILIARIA COLONIAL
EDMUND EGGINS - ARDIAN

12:55 - 13:20 REVOLUTIONIZING REAL ESTATE: VALUABLE INSIGHTS FROM TOP INDUSTRY EXPERTS
JUAN VELAYOS - FOUNDING PARTNER JV20 INVESTMENT & ADVISORY
PAUL BRENNAN - MANAGING DIRECTOR, CO-HEAD OF REAL ESTATE KING STREET CAPITAL MANAGEMENT

13:20 - 14:00 UNLOCKING THE POTENTIAL: EXPLORING REAL ESTATE INVESTMENT OPPORTUNITIES IN SPAIN FOR EUROPEAN INVESTORS
ALEJANDRO AGUIRRE DE CARCER - CEO BRAINS REAL ESTATE
DAVID VILA - CEO RENTA CORPORACIÓN
DAVID MARTÍNEZ - CEO AEDAS HOMES
SAID HEJAL - CEO KRONOS

14:00 - 15:30 LUNCH TIME

ROMINA ZACE - MASTER OF CEREMONIES

15:30 - 16:10 DRIVING INNOVATION: HOW MOBILITY TRENDS IMPACT REAL ESTATE INVESTMENT AND COMMERCIAL PROPERTIES
ALFREDO DÍAZ-ARAQUE - PRONTOPASO
ALEXANDER PAHNSTER - FUNDADO
JOSE MANUEL LLOVET - LAR ESPAÑA REAL ESTATE

16:10 - 16:40 INSIGHTS FROM THE BEST IN THE BUSINESS: REINVENTING REAL ESTATE
JOSEP JORGE - CONGRESS DIRECTOR THE DISTRICT WORLD SUMMIT
DOMINIQUE MOBRENHOUT - CEO EPRA (EUROPEAN PUBLIC REAL ESTATE ASSOCIATION)

16:40 - 17:20 EL POTENCIAL LATENTE DE LAS EMPRESAS INMOBILIARIAS COTIZADAS EN ESPAÑA
JORDI BOZA - ALBATROS
DONATO MUÑOZ - CEVASA
JESÚS SILVA - GENERAL MANAGER CUSHMAN & WAKEFIELD

17:20 - 18:00 NAVIGATING THE RISKS: STRATEGIES FOR EFFECTIVE RISK COVERAGE IN REAL ESTATE INVESTMENT AND DEVELOPMENT
CARLES VERGARA-ALERT - PROFESSOR OF FINANCE AND REAL ESTATE IESE BUSINESS SCHOOL
JUAN MANUEL ACOSTA - INVESTOR
OSCAR DE SANTIAGO - REAL ESTATE LAWER GARRIGUES
MIGUEL HERNÁNDEZ - MANAGING PARTNER & CEO OF ALANTRA INVESTMENT BANKING ALANTRA

18:00 - 18:30 EMPTY SPACES AND HYBRID PLACES: THE PANDEMIC'S LASTING IMPACT ON REAL ESTATE
JOSEP JORGE - CONGRESS DIRECTOR THE DISTRICT WORLD SUMMIT
JAN MISCHKE - PARTNER, McKINSEY GLOBAL INSTITUTE McKINSEY & CO.

AUDITORIUM COLONIAL

10:00 - 11:00 THE AFFORDABLE HOUSING CRISIS: ADDRESSING THE CHALLENGES OF PRICE, LOCATION, AND FEATURES
IGNASI CUBIÑA - GRUPO CONSTRUCIA
JUAN GÓMEZ - MANAGING DIRECTOR, HEAD OF SOUTHERN EUROPE DEUTSCHE FINANCE INTERNATIONAL
XAVIER VILAJUANA - CHAIRMAN APCE CATALUNYA, CEO GRUPO EUROCONSTRUC
MIGUEL ACOSTA - GROUP GENERAL COUNSEL ANTICIPA REAL ESTATE
MARIA SISTERNAS

11:00 - 11:50 THE NEW EUROPEAN BAUHAUS: TRANSFORMING REAL ESTATE, INVESTMENT AND BUILDING DESIGN FOR A SUSTAINABLE FUTURE
IGNASI PÉREZ - CEO BIM ACADEMY
ANNA GÉNER - CEO BARCELONA SAVILLS
JOAN RAMÓN RIERA - BARCELONA CITY COUNCIL

11:50 - 12:35 ULI RENTAL LIVING REPORT BY ULI SPAIN
ALFONSO BENAVIDES
CARLOS OLMOS - MD CIX, ULI, IE

12:35 - 13:15 TRANSFORMING REAL ESTATE STOCK: RENOVATION AND REPOSITIONING STRATEGIES FOR ENHANCED ROI
CARLES RIBES - BUSINESS DEVELOPMENT BADI
PABLO MUÑOZ - COFUNDADOR & CEO EVALORE
JOSE MARIA ESPEJO - DELOITTE SPAIN
FRANCISCO ROCHA - CHIEF DEVELOPMENT OFFICER •URBANO

13:15 - 14:00 THE CHANGING LANDSCAPE OF RESIDENTIAL DEVELOPMENT: FINANCIAL CONSTRAINTS AND EVOLVING CONSUMER DEMANDS
XAVIER HUGUET - DIAGONAL DEVELOPER
MARTIN FAUCHILLE - HEAD OF ACQUISITIONS IBERIA BATIPART (ELAIA)
JUAN MANUEL PARDO - JLL

14:00 - 15:30 LUNCH TIME

15:30 - 16:15 FUTURE OF HOTEL DEVELOPMENT AND INVESTMENT: TRENDS, CHALLENGES, AND OPPORTUNITIES IN A POST-PANDEMIC AND CLIMATE-CONSCIOUS WORLD
BRUNO VALLÉ - PARTNER CO-HEAD OF HOSPITALITY CUSHMAN & WAKEFIELD
FEDERICO HOLZMANN - GLOBAL DIRECTOR DEVELOPMENT, INVESTMENT & ASSET MANAGEMENT CATALONIA HOTELS & RESORTS
CARLOS MIRÓ - MANAGING DIRECTOR DEVELOPMENT SPAIN & PORTUGAL HILTON
JAIME BUXÓ - SUNSET HOSPITALITY GROUP

16:15 - 17:00 BALANCING PROFITABILITY AND PARTNERSHIP: STRATEGIES FOR HOTEL OPERATORS TO GENERATE INCOME IN THE CURRENT MARKET
ALBERT GRAU - PARTNER CO-HEAD OF HOSPITALITY CUSHMAN & WAKEFIELD
CARLOS ESCODA - CEO SMARTRENTAL GROUP
CHRISTIAN HRIBAR - HEAD OF DEVELOPMENT ARABELLA HOSPITALITY
LEIDA ZANLUNGO - GENERAL MANAGER IBERIA AND ITALY SONDER

17:00 - 17:45 RETHINKING HOSPITALITY: CHALLENGES AND OPPORTUNITIES IN THE SHORT-STAY BUSINESS
DAVIS ROMANS - INDEMO
JAVIER QUINTELA - MANAGING DIRECTOR CHEYNE CAPITAL
MARÍA JOSÉ LEAL - CFO AEDAS HOMES
SALVADOR PASTOR - CUSHMAN & WAKEFIELD
ITAMAR VOLKOV - MANAGING PARTNER FRUN CAPITAL INVESTMENT

17:45 - 18:30 BREAKING BARRIERS: DIVERSITY AND INCLUSION IN REAL ESTATE INVESTMENT AND DEVELOPMENT
EULALIA PENADÉS - PARTNER DEVELOPMENT & PUBLIC AFFAIRS MANAGER IBERIA RICS
CRISTINA VILLÉN - COUNTRY HEAD SPANISH MARKET FIDUCIAM
JENNY PIZARRO - HEAD OF BUSINESS DEVELOPMENT SERVICES SOUTH EUROPE CUSHMAN & WAKEFIELD

AUDITORIUM LAR

10:00 - 10:50 REAL ESTATE DISRUPTED: CHALLENGES AND OPPORTUNITIES FOR DEVELOPERS
ALEJANDRO AGUIRRE DE CARCER - CEO BRAINS REAL ESTATE
DAVID SANCHEZ - CEO & HEAD OF REAL ESTATE IBERIA GLENWELL GROUP
GUILLERMO GUZMÁN - IBERDROLA INMOBILIARIA
OCTAVI UYÁ - WOODEA

10:50 - 11:40 DISCOVERY MISSION: INVEST IN MADRID REGION

11:40 - 12:25 CORPORATE OFFICE SPACES: ADAPTING TO A HYBRID WORK ENVIRONMENT
TOMÁS HIGUERO - AEO
ALBERT ALCOBER - INMOBILIARIA COLONIAL
IGNACIO SAGÜÉS - COUNTRY HEAD SPAIN STARWOOD CAPITAL GROUP
RAQUEL GUJARRO - JLL

12:25 - 13:10 MANAGING FLEX WORKSPACE: ADAPTING TO USER NEEDS, OPTIMIZING OPERATIONS AND SERVICES, AND BUILDING BRAND IDENTITY
CRISTINA MATEO - ASSOCIATE DEAN AT IE SCHOOL OF ARCHITECTURE AND DESIGN IE UNIVERSITY
CALEB PARKER - FOUNDER BOLD
TERESA CISCAR - JLL
LARA PAEMEN - MANAGING DIRECTOR EMEA IPMA

13:10 - 14:00 DESIGNING WORKSPACES FOR THE FUTURE: CREATING A COLLABORATIVE, SOCIAL, AND COMFORTABLE ENVIRONMENT
CARLOS ASUBIRE - SPAIN DIRECTOR 3G SMARTGROUP
PAUL BAGUST - HEAD OF PROPERTY STANDARDS RICS
FELIP PICH-AGUILERA - ARCHITECT & CO-FOUNDER PICH-AGUILERA
NICOLAS LEBEAU - RESPONSABLE COMERCIALIZACIÓN ACTIVOS SINGULARES IBERDROLA INMOBILIARIA

14:00 - 15:30 LUNCH TIME

15:30 - 16:15 THE FUTURE OF FLEX SPACE WORKSPACES: COLLABORATION, DESIGN, AND INVESTMENT IN THE CLOUD ERA
ALEXANDRA RAMIÓ - CAMBRA DE COMERC DE BARCELONA
ARACELI MARTÍN-NAVARRO - PRESIDENT ASSOCIATION OF SHARED REAL ESTATE SPACES (COWORD)

16:15 - 17:00 MAXIMIZING ASSET PERFORMANCE IN THE AGE OF TECH AND ESG
PATRICIA PERMIRO - CSM (CLUSTER DE SERVEIS IMMOBILIARIS)
PERRY ZUIDEMA - PROJECT LEADER DUE DILIGENCE PROJECT DEKRA
DANIEL FERNÁNDEZ - BUSINESS DEVELOPMENT DIRECTOR INDOORCLIMA
WILL BUTTERY - DIRECTOR, GROWTH MARKETS WIREDSCORE

17:00 - 17:45 PRIVATE INVESTORS AND FAMILY OFFICES: CAPITALIZING ON REAL ESTATE MARKET UPSWINGS
JUAN VIVES - CEO APPLESET
JOSÉ PÉREZ-BRYAN - MIC INSURANCE (ORES & BRYAN)
CARL JABBOUR - COO & HEAD OF INVESTOR RELATIONS FIDUCIAM
JOSE MARIA MARTINEZ-LAYA - CEO & PARTNER BUSQUETS GÁLVEZ MADRID

17:45 - 18:30 THE PRESENT & FUTURE OF URBAN CLUSTERS, BY 22@NETWORK
BÁRBARA POVO - COMMISSIONER FOR STRATEGIC PROJECTS AND THE 2030 AGENDA BARCELONA-CATALONIA
ISABEL SABADÍ - MANAGING DIRECTOR 22@NETWORK BARCELONA

PROPTECH AUDITORIUM BY BILBAO

10:00 - 10:50 UNLOCKING THE POTENTIAL: FUNDRAISING STRATEGIES FOR EARLY-STAGE PROPTECH STARTUPS
ALBERTO SANTOS - TF / LABS
JAIME LUQUE - DIRECTOR ESCP INSTITUTE OF REAL ESTATE FINANCE AND MANAGEMENT
CLAUDIA OLVERA - ENTREPRENEURSHIP AND VENTURE CAPITAL NETWORK MANAGER LA SALLE TECHNOVA BARCELONA
JUAN NIETO - ZACUA VENTURES
BORJA DÁVILA - EQUITY ADVISOR & EXECUTIVE PARTNER PROSPERTY SOLUTIONS

10:50 - 11:40 FROM SEED TO GROWTH: NAVIGATING PROPTECH FUNDRAISING BY ESADE CLUB RE
MARTA CARRIO - ESADE CLUB REAL ESTATE
MIGUEL INGOIRIRA - PARTNER FITH WALL
DAVID MIRANDA - PARTNER HEAD OF TMC IN SPAIN, M&A, BUYOUTS AND VENTURE CAPITAL OSBORNE CLARKE

11:40 - 12:30 PROPTECH CORPORATE VENTURE: BUILDING STRATEGIC PARTNERSHIPS AND DRIVING INNOVATION
VANESA CARCELLER - VANDLICO
CARLOS BLANCO - CHAIRMAN ENCOMENDA
CLARA ENDEIZA - CEO & FOUNDER PARTNER GE-INNOVA
MAURICIO TESSI WEISS - FOUNDING PARTNER ZACUA VENTURES
JAVIER SÁNCHEZ - CTO & CCO AEDAS HOMES

12:30 - 13:20 BEYOND VC: ALTERNATIVE FUNDING OPTIONS FOR PROPTECH STARTUP
JAIME LUQUE - DIRECTOR ESCP INSTITUTE OF REAL ESTATE FINANCE AND MANAGEMENT
MANEL GUILLEN - CEO MED CAPITAL MANAGEMENT SGEIC

13:20 - 14:00 SUSTECO'S (A BOSCH COMPANY) DATA DRIVEN APPROACH TO NET-ZERO STRATEGIES IN CONVERSATION WITH MEASURABL
GABOR IMRE - SOLUTIONS ENGINEER MEASURABL
JOSHUA MILLER - PARTNER REVENUE MANAGER - EMEA MEASURABL
JOHANNA FUCHS-BOENSCH - CEO BOSCH ENERGY AND BUILDING SOLUTIONS

14:00 - 15:30 LUNCH TIME

15:30 - 16:30 LAUNCHING A SUCCESSFUL REAL ESTATE VENTURE: INSIGHTS FROM INDUSTRY INNOVATORS
JAVIER BIOSCA - COO FLOORFY
ALEIX RECASENS - FOUNDER PARTNER AX PARTNERS
DAVID HUESO - THE FRINGE LABS
JULIO EGUSGUIZA - DIRECTOR GENERAL EFFIC

16:30 - 17:30 FROM DOPE TO NOPE: REAL ESTATE BEST PRACTICES AND PITFALLS FOR PROPTECH ENTREPRENEURS
SEBASTIEN MARION - LIFETIME ENTREPRENEUR
ANDREW KNIGHT - DATA & TECH THOUGHT LEADERSHIP & ANALYTICS, TECH PARTNER PROGRAMME & DATA STANDARDS RICS
SEAN WRIGHT - INVESTMENT PRINCIPAL, JLL SPARK
ALAN FERNANDO CANO - VIEW CAPITAL

17:30 - 18:30 DISCOVERY MISSION: WHERE TO INVEST (LATAM)
JORGE ALONSO - ARCHITECT AND PLANNER, BUSINESS DEV. MANAGER CHAPMAN TAYLOR
ANDREA RODRIGUEZ - FOUNDER PROPTECH LATAM

INNOVATION ARENA

10:00 - 10:15 POWY - CHARGE THE CHANGE: SOLUCIONES INNOVADORAS PARA RECARGA DE VEHÍCULOS ELÉCTRICOS
IGNACIO CAPURRO - DIRECTOR DE DESARROLLO DE NEGOCIO POWY
JAVIER GUMÁ - RESPONSABLE DE DESARROLLO DE NEGOCIO POWY

10:15 - 10:30 GE INNOVA - THE POWER OF APPLY OBSERVABILITY AS A GENERATOR OF NEW LINES OF BUSINESS
CLARA ENDEIZA - CEO & FOUNDER PARTNER GE-INNOVA

10:30 - 10:45 INDOORCLIMA - ESG AND ARTIFICIAL INTELLIGENCE: YOUR PATH TO THE ENERGY TRANSITION
DANIEL FERNÁNDEZ - BUSINESS DEVELOPMENT DIRECTOR INDOORCLIMA

11:00 - 11:15 EUROFUND LOGISTIC
MARCO GALBUSERA - MANAGING DIRECTOR ELCP

11:30 - 11:45 ARCADIS - IMPROVING QUALITY OF LIFE
ELENA AGUILERA - BUSINESS DEVELOPMENT MANAGER ARCADIS SPAIN & PORTUGAL

11:45 - 12:00 PANATTONI - PANATTONI PARK MURCIA
ARANTXA PRADO - SENIOR DIRECTOR CAPITAL MARKETS PANATTONI EUROPE

13:15 - 13:30 GRUPO CONSTRUCÍA - CONSTRUCCIÓN Y ECONOMÍA CIRCULAR: LA FÓRMULA CLAVE PARA EL FUTURO DEL REAL ESTATE
PABLO SAINZ - CO CEO GRUPO CONSTRUCIA

13:30 - 13:45 AECLU - AÑADIENDO VALOR ESG A LA INVERSIÓN EN REAL ESTATE
ARNOLDUS M. VAN DEN HURK - PARTNER ESG REAL ESTATE VALUE (AECLU)

13:45 - 14:00 ISEO - SERVICES ARE THE ONLY WAY TOWARDS A SUSTAINABLE REAL-ESTATE INDUSTRY

14:00 - 15:30 LUNCH TIME

15:30 - 16:30 A LAW FIRM'S PERSPECTIVE ON ADDING VALUE IN REAL ESTATE DEALS
JULIAN PASTOR - PARTNER OSBORNE CLARKE
GERARD HERNÁNDEZ - PARTNER CUATRECASAS
OSCAR DE SANTIAGO - REAL ESTATE LAWER GARRIGUES

16:30 - 16:45 DRONEIT - TENDENCIAS AUDIOVISUALES EN EL SECTOR REAL ESTATE
JAIME GAIG - CEO DRONEIT
JORGE MUÑOZ - CEO DRONEIT

17:30 - 17:45 PREMIER PERSONAL BROKERS - OPORTUNIDADES ÚNICAS DE INVERSIÓN INMOBILIARIA EN ESPAÑA PARA LATINOAMERICANOS
EIRA EMILIO VEGAS - DIRECTOR GENERAL PREMIER PERSONAL BROKERS
EMILIANO VEGAS - DIRECTOR DE VENTAS PREMIER PERSONAL BROKERS

17:45 - 18:00 URBAN GROUP - REPUBLICA DOMINICANA COMO OPORTUNIDAD DE INVERSIÓN TURÍSTICA
TANIA GÓMEZ - EJECUTIVA DE INVERSIÓN URBAN GROUP
ANDERSON PARRA - EJECUTIVO INMOBILIARIO URBAN GROUP

18:00 - 18:15 ALQUILER SEGURO - CÓMO INCREMENTAR LA RENTABILIDAD DE PEQUEÑAS Y GRANDES CARTERAS DE INMUEBLES
JESÚS MARTÍ - KEY ACCOUNT MANAGER & ASSET MANAGER DIRECTOR ALQUILER SEGURO

Thursday 21st September

MAIN AUDITORIUM CAIXABANK

ROMINA ZACE - MASTER OF CEREMONIES

10:00 - 10:40 REAL ESTATE IN TIMES OF INFLATION: NAVIGATING THE IMPACT OF MONETARY POLICIES ON INVESTMENT STRATEGIES
INSSARIO DE CASTRO - SARIS
JACOPO BURGIO - REAL ESTATE INVESTMENTS, EUROPE DIRECTOR ANGELO GORDON & CO
CARMINA DAVIET - CORPORATE MANAGING DIRECTOR COLONIAL
ENRIQUE MARTÍNEZ LAGUNA - EXECUTIVE MANAGING DIRECTOR CBRE SPAIN

11:05 - 11:50 URBAN PLANNING IN THE 21ST CENTURY: TRENDS AND OPPORTUNITIES FOR SUSTAINABLE DEVELOPMENT
ERNESTO TAPIA-ZUNA - CEO SERVILAND / DIRECTOR EJECUTIVO DESARROLLO INMOBILIARIO SERVILAND / SERVIHABITAT
MANUEL PEREZ - IE UNIVERSITY
MIGUEL HERNÁNDEZ - CFA MADRID NUEVO NORTE
MAZYAR MORTAZAVI - CEO & PRESIDENT TAS IMPACT

11:50 - 12:15 DIALOG WITH JAMES PIPER
JUAN VELAYOS - FOUNDING PARTNER JV20 INVESTMENT & ADVISORY
JAMES PIPER - PARTNER TPG

12:15 - 13:00 IN UNCERTAIN TIMES: MAXIMIZING RETURNS THROUGH VALUE-ADDED AND OPPORTUNISTIC INVESTMENTS IN REAL ESTATE
ANDREW BURRELL - CHIEF PROPERTY ECONOMIST CAPITAL ECONOMICS
VANESSA GELADO - SENIOR MANAGING DIRECTOR AND COUNTRY HEAD SPAIN HINES
MICHAEL RODDA - HEAD OF EMEA RETAIL INVESTMENT CUSHMAN & WAKEFIELD
RAFAEL COSTE - REAL ESTATE SPECIAL SITUATIONS BAIN CAPITAL

13:00 - 13:25 REINVENTING REAL ESTATE WITH THE BEST EXPERTS IN THE BUSINESS
JUAN VELAYOS - FOUNDING PARTNER JV20 INVESTMENT & ADVISORY
ANA ESTRADA - MD MERCHANT BANKING - EUROPE RE INVESTMENTS GOLDMAN SACHS INTERNATIONAL

13:25 - 14:00 INVESTMENT SENTIMENT 2023-24 BY ESADE - CLUB REAL ESTATE
ARIEF LAKHANI - ORION CAPITAL MANAGERS
JOS TROMP - CBRE

14:00 - 15:30 LUNCH TIME

ROMINA ZACE - MASTER OF CEREMONIES

15:30 - 16:00 EMERGING TRENDS IN THE SPANISH REAL ESTATE MARKET: OPPORTUNITIES AND CHALLENGES
ALVARO GABARRÓ - FOUNDER PARTNER LOAN LAND
ENRIQUE LOSADA - CEO JLL
ESTHER ESCAPA - HEAD OF INVESTMENTS AND DEVELOPMENTS IBERIA, HEAD OF DEVELOPMENTS ITALY AXA REIM

16:00 - 16:40 EXPERT VIEWS ON REINVENTING REAL ESTATE: A COMPREHENSIVE DISCUSSION WITH INDUSTRY LEADERS
CARLES VERGARA-ALERT - PROFESSOR OF FINANCE AND REAL ESTATE IESE BUSINESS SCHOOL
PERE VIÑOLAS - CHAIRMAN EPRA (EUROPEAN PUBLIC REAL ESTATE ASSOCIATION)
CRISTINA GARCIA-PERI - AZORA
DIROL BARRACHINA - EXECUTIVE PARTNER HEAD OF IBERIA REGION CUSHMAN & WAKEFIELD

16:40 - 17:20 BOLD STRATEGIES FOR REAL ESTATE FINANCE
JORDI SOLDEVILA - CEO AT BUILDINGCENTER CAIXABANK - ULI SPAIN
EDUARDO RICHI - MANAGING DIRECTOR STRONGHOLD PARTNERS
LETICIA FUSI - CASTLELAKE
MASSIMO SALETTI - JP MORGAN

17:20 - 18:00 BEYOND THE OFFICE SPACE: EXPLORING THE HYBRID WORKSPACE FRAMEWORK AND THE RISE OF SPACE-AS-A-SERVICE
FRANCISCO VÁZQUEZ - FOUNDER & PRESIDENT 3G SMART GROUP
JOSE MERINO - PRINCIPAL, JM CONSULTING
MARIE-LAURE FENET - DIRECTOR OF LEASING OFFICE SAVILLS
FILIPE MARTINS - URBAN INPUT

18:30 - 18:30 THE KINGDOM OF SAUDI ARABIA'S LEADERSHIP: SUSTAINABILITY AND REAL ESTATE INNOVATION IN THE MIDDLE EAST, BY FAHAD ALTOMAIHY
DIRK PAELINCK - INTEROFFICES & WORKERO
FAHAD ALTOMAIHY - SPGA

AUDITORIUM COLONIAL

10:00 - 10:50 AGING IN PLACE: THE FUTURE OF SENIOR LIVING IN A CHANGING REAL ESTATE LANDSCAPE
JULIÁN MATOS - PARTNER OSBORNE CLARKE
CARLOS ORTEGA - INVESTMENT PROFESSIONAL KING STREET CAPITAL MANAGEMENT
GREGG GILBERT - MANAGING DIRECTOR PINEBRIDGE INVESTMENTS (BENSON ELLIOT)
MAX HERNÁNDEZ - DIRECTOR INVESTMENT & ASSET MANAGEMENT RENTA CORPORACIÓN
PEDRO FUSTER - DELOITTE SPAIN

10:50 - 11:40 ALTERNATIVE FINANCE UNLEASHED: UNLOCKING REAL ESTATE POTENTIAL FOR PROJECT SUCCESS
DAVIS ROMANS - INDEMO
JAVIER QUINTELA - MANAGING DIRECTOR CHEYNE CAPITAL
MARÍA JOSÉ LEAL - CFO AEDAS HOMES
SALVADOR PASTOR - CUSHMAN & WAKEFIELD
ITAMAR VOLKOV - MANAGING PARTNER FRUN CAPITAL INVESTMENT

11:40 - 12:25 BEYOND THE DORM: INNOVATIONS AND TRENDS IN STUDENT HOUSING
JULIÁN MATOS - PARTNER OSBORNE CLARKE
MARTA CLADERA - MANAGING DIRECTOR I HEAD OF INVESTMENT AND PORTFOLIO MANAGEMENT HOUSING, CONTINENTAL EUROPE NUVEEN
PATRICIO PALOMAR - HEAD OF ALTERNATIVE INVESTMENT I IBERIA AIRE PARTNERS
CHRISTOPHER HOLLOWAY - YUGO
GONZALO CARPINTERO - LIVESQUARE

12:25 - 13:10 EXPLORING REAL ESTATE FINANCE: SECTOR INSIGHTS AND ECONOMIC FORECASTS FROM CAIXABANK RESEARCH

13:10 - 14:00 GREENING REAL ESTATE: MEETING THE CHALLENGE OF ESG AND SUSTAINABLE FINANCE
NANNA IBÁÑEZ - GREEN LEASING PROJECTS
DOMINIQUE MOERNENHOUT - CEO EPRA (EUROPEAN PUBLIC REAL ESTATE ASSOCIATION)
NUNO BRITO E CUNHA - LEAD ESG ADVISOR MEASURABL
ANNA OLINK - DIRECTOR, REAL ESTATE ENGAGEMENT - EMEA GRESB BV
ELENA CORREDOR - ARCADIS ULI

14:00 - 15:30 LUNCH TIME

15:30 - 16:15 INVESTING IN SPAIN'S REAL ESTATE MARKET: EXPLORING THE UK PERSPECTIVE
JASON HAM - FANTASTIC FRANK
JAVIER GALAN - SENIOR ASSOCIATE ZETLAND CAPITAL PARTNERS
JOHAN GROOTHAERT - CEO FIDUCIAM

16:15 - 17:00 INNOVATION DISTRICTS: A NEW REAL ESTATE INVESTMENT FRAMEWORK
GRISNA DOMAKOWSKI - ASSOCIATE DIRECTOR B_TEC CAMPUS DIAGONAL-BESOS
JOSEP HUGUET PIQUÉ - PRESIDENTE E.EJECUTIVO LA SALLE TECHNOVA BARCELONA

17:00 - 17:45 BUILT-TO-RENT (BTR): NAVIGATING THE TRANSITION TO TURNKEY RENTAL PROPERTIES
ESTEFANÍA ICETA - PARTNER GARRIGUES
PABLO PARANDO - CEO AVALON PROPERTIES
ENRIQUE ZOUEIN - PORTFOLIO MANAGER, EUROPEAN REAL ESTATE TYRUS CAPITAL
PABLO RODRIGUEZ-LOSADA - SALES AND MARKETING DIRECTOR AEDAS HOMES

17:45 - 18:30 THE FUTURE OF COLIVING: DESIGN, TECHNOLOGY, AND COMMUNITY-BUILDING IN SHARED LIVING SPACES
MARC LÓPEZ - PARTNER - CIO & COO 3 CAPITAL REAL ESTATE
CARLOS PIERRE - CEO BADI
ANTONIO ÑUDI - ASSOCIATION OF SHARED REAL ESTATE SPACES (COWORD)
MARTA SAURI - HEAD OF EXPANSION GRAVITY COLIVING
FERNANDO RODRIGUEZ - SMARTRENTAL GROUP

AUDITORIUM LAR

10:00 - 10:40 WHERE NEXT FOR EUROZONE PROPERTY YIELDS?
JOSEP JORGE - CONGRESS DIRECTOR THE DISTRICT WORLD SUMMIT
ANDREA PELLEGRINI - CHIEF PROPERTY ECONOMIST BNP PARIBAS ECONOMICS

10:40 - 11:30 DATA CENTERS: THE FUTURE OF REAL ESTATE INVESTMENT IN THE DIGITAL AGE
QUIQUE AGUILERA - HOMY PROJECT
GUILLAUME BARON - EXECUTIVE DIRECTOR - COMMERCIAL REAL ESTATE EUROPE BANCO SANTANDER
MARCOS GARCIA - HO HEAD OF CRE EUROPE BANCO SANTANDER
JORDI SINIRELI - JLL

11:30 - 12:20 EXPLORING THE NEW POTENTIAL OF URBAN LOGISTICS AND SELF-STORAGE FACILITIES AS AN INVESTMENT ASSET
PABLO REDONDO - SENIOR VICE PRESIDENT PINEBRIDGE INVESTMENTS (BENSON ELLIOT)

12:20 - 13:10 THE FUTURE OF BIG BOXES AND LOGISTICS PLATFORMS: NEW OPPORTUNITIES AND CHALLENGES FOR INVESTORS AND OPERATORS
DAFNA GARCIA - COFOUNDER COO ESTORO LOGISTICS
FÁTIMA SÁEZ - CEO NEWDOCK
ABRAHAM PRADO - SENIOR DIRECTOR CAPITAL MARKETS PANATTONI EUROPE
OSCAR MARTÍN - LEASING & CUSTOMER EXPERIENCE DIRECTOR PROLOGIS

13:10 - 14:00 UNLOCKING SECOND LOCATION OPPORTUNITIES IN INDUSTRIAL AND LOGISTICS LAND DEVELOPMENT
MARCO GALBUSERA - MANAGING DIRECTOR ELCP
GUSTAVO CARDOSO - PANAT. FOR EUROPE
PABLO MOLINA - PARTNER GARRIGUES

14:00 - 15:30 LUNCH TIME

15:30 - 16:30 FACILITIES SERVICES IN REAL ESTATE: ENHANCING USER EXPERIENCE AND INVESTMENT VALUE
MANUEL JARREGA - ACFM
RAQUEL CRUZ - DIRECTORA DE DIVISIÓN EN ISS FACILITY SERVICES ESPAÑA, VICEPRESIDENTA DE IPMA ESPAÑA

16:30 - 17:30 MAXIMIZING ASSET VALUE THROUGH EFFECTIVE PROPERTY MANAGEMENT SERVICES
JAUME CORTINAS - GENERAL MANAGER AELIPMA
JUAN GALLOSTRA - PRESIDENT JG INGENIEROS
MARCOS VILLANUEVA - CO-FOUNDER & CEO WAVES IN MOVEMENT

17:30 - 18:30 EXCITING OPPORTUNITIES AHEAD FOR REAL ESTATE AGENTS (BY FIABCI)
MONICA STRASSMANN-NAHAS - FOUNDER & CEO REBROKER.AI
FELICE TUFANO - CEO & FOUNDER TUFANO CAPITAL, INTERNATIONAL REAL ESTATE FEDERATION (FIABCI)

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PROPTECH AUDITORIUM BY BILBAO

10:00 - 10:50 THE NEXT GENERATION OF REAL ESTATE TECH: INSIGHTS FROM SPAIN AND THE EU
FABIAN KÖNIG - INVESTMENT MANAGER PROPTECH VENTURES
ARTURO CARBALLO CALVO - HEAD OF STRATEGY & CORPORATE DEVELOPMENT CBRE

10:50 - 11:40 DISRUPTING REAL ESTATE IN NORTH AMERICA: HOW PROPTECH IS TACKLING CLIMATE CHANGE AND AFFORDABILITY CRISIS
MIGUEL ÁNGEL BUGALLO - PRONEST
GABOR IMRE - SOLUTIONS ENGINEER MEASURABL
MIGUEL INGOIRIRA - PARTNER FITH WALL

11:40 - 12:50 STARTUP PROPTECH PANEL BY ESADE - CLUB REAL ESTATE
ACISCLO PÉREZ - ESADE CLUB REAL ESTATE
HELENA NAYA SAGRISTA - MANAGER ESADE BAN
NICOLÁS LÓPEZ - COFOUNDER & CEO THE RESIDENTIAL CLUB
ENZO ZAMORA - HOMYHUB

12:50 - 13:10 2023 REVIEWING PROPTECH ANNUAL BAROMETER FROM ESCP
JAIME LUQUE - DIRECTOR ESCP INSTITUTE OF REAL ESTATE FINANCE AND MANAGEMENT

13:10 - 14:00 THE POWER OF PROPTECH ASSOCIATIONS: ADVANCING INNOVATION AND COLLABORATION IN THE REAL ESTATE INDUSTRY
MARTA PUJAL - HUB DIRECTOR INNOPRADO
SHEILA GRACIA - API
ZOLTAN KALMAR - FOUNDER, STRATEGIC PROPTECH EXPERT PROPTECH HUNGARY ASSOCIATION
METE VARAS - FOUNDER ME PROPTECH INITIATIVE
DIRK PAELINCK - INTEROFFICES & WORKERO

14:00 - 15:30 LUNCH TIME

15:30 - 16:10 BUILDING THE